

EXPLANATION OF ECTS COURSE CODES

If we take the example of the "CIVIL LAW" course of which ECTS code is: "LAWB1-CE01UF "

- The first 3 letters characterize the field of study to which the course is attached. In the example above **LAW** indicate the field of study.

ACC: Accounting
COM: Communication
DEV: Personal Development
ECO: Economics
ENT: Innovation and entrepreneurship
FIN: Finance
HRM: Human Resource Management
IBE: International Business and Strategy
ITC: Interculturality
LAN: Language
LAW: Law
MIS: Information Systems
MKT: Marketing
NEG: Negotiation
OPS: Operations Management
QMS: Quantitative Methods
STR: Strategy Management

- 4th and 5th characters of this second part of ECTS code refer to the year in which the course is proposed:

B1, B2 or **B3** indicate that is a Bachelor course in 1st, 2nd or 3rd year, **MA**: a Master course, **IN**: course intended for the exchange students only, and **TR**: transverse course such as certain foreign modern language.

- 7th character of the ECTS code refers to the type of course. In the case of our example, the law course is a core course C,

C (Core course)
E (Elective)
F (Obligatory track electives in Master)
T (Track core courses in Master)
O (Optional course)

- 8th character refers to the format of course. Law course is given in extensive format (E).

E (Extensive : course taught over several weeks)
I (Intensive : course taught in concentrated shape over one week, including evaluation)
S (Seminar : course taught in concentrated shape generally not exceeding 3 days)

- The number 01 is a number attributed to the course.

- The next to last letter of the code indicates if it is about a module including several courses (**P**) or a unique course (**U**). The courses connected with a module are identified by letters A, B or C

- The last letter of the code (**F**) means that the course is taught in French; **E** meaning English, **A**: Arabic, **G**: German, **C**: Chinese, **I**: Italian, **P**: Portuguese, **S**: Spanish, **R**: Russian and **X**: multilingual.

ONLINE COURSES SYLLABUS

<http://www.univ-catholille.fr/our-academic-departements/search-course.asp?Etablissement=6&domaine=0&motclef=#etb>

directly choose "search" without setting any specificities in your research. Once you have the full list of courses offered by IESEG (all programs), just do "Ctrl + F" (quick search) and enter the course title in the little window which just opened. The word / title you are looking for will appear in blue on the page and then you can click on the course title to get the syllabus.

Third Year Programme

Core courses

<i>Course</i>	<i>Code</i>	<i>Semester</i>	<i>Credits</i>
Accounting			
Performance Mangement	ACCB3-CE08UE	①	5
Communication			
Chairing and Participating in Meetings	DEVB3-CS01UE	①	0,75
CSR Team Project	DEVB3-CE31UE	① and ②	3
Public Speaking	DEVB3-CS02UE	②	0,75
Finance			
Financial Markets	FINB3-CE02UE	①	3
Corporate Finance	FINB2-CE01UE	②	3
Languages			
Chinese 5*	LANB3-CE02UC	①	1,5
Chinese 6*	LANB3-CE12UC	②	1,5
German 5*	LANB3-CE01UG	①	1,5
German 6*	LANB3-CE11UG	②	1,5
Spanish 5*	LANB3-CE03US	①	1,5
Spanish 6*	LANB3-CE13US	②	1,5
French as a Foreign Language 1*	LANB3-CE04UF	①	1,5
French as a Foreign Language 2*	LANB3-CE14UF	②	1,5
Law			
European Law	LAWB3-CE03UE	①	1,5
Human Resources Management			
Fundamentals of Organisation	HRMB3-CE04UE	① or ②	2,25
Introduction to HRM	MGTB3-CE03UE	① or ②	2,25
Marketing			
Market Research	MKTB3-CE23UE	① or ②	3,5

Management of Information Systems			
Management of Information Systems	MISB3-CE01UE	① or ②	3,5
Negotiation			
Introduction to Negotiation	NEGB3-CS01UE	②	1,5
Operations Management			
Industrial Realities	OPSB3-CE05UE	②	2
Quantitative Methods			
Intermediate Data Analysis	QMSB3-CE03BE	①	1,5
Intermediate Econometrics	QMSB3-CE04AE	①	2
Intermediate Optimization Methods	QMSB3-CE05UE	①	1,5
Advanced Data Analysis**	QMSB3-CE08BE	②	1,5
Advanced Econometrics**	QMSB3-CE07AE	②	1,5
Advanced Optimization Methods**	QMSB3-CE09UE	②	1,5
Strategy			
Fundamentals of Strategy	STRB3-CE01UE	②	2,25
Transversal competencies			
Business Game		②	2
Professional Project			
Talents 3	PROB3-CE03UE	① or ②	1,5
Electives courses			
Electives courses (2 per semester)		① and ②	8

① or ② = Classes are given during the 1st semester to half of the school-year student and during the 2nd semester to the other half,

* 1st language is compulsory: Chinese, German or Spanish for french-speakers.

For non-french speakers : French is compulsory.

** Students have to choose one course amongst the 3.

Third Year Programme

Students should attend 2 elective courses per semester

Course	Code	Credits
Art Market	DEVB3-EE35UE	2
Bonheur au Travail	DEVB3-EE48UF	2
British Culture and Civilization	ITCB3-EE01UE	2
Croissance et Cycle Economique	ECOB3-EE15UF	2
Croissances Economiques et Décisions Stratégiques	ECOB3-EE03UF	2
Dealing With Cultural Diversity	ITCB3-EE05UE	2
Decouverte de l'Islam	DEVB3-EE34UF	2
Desir de Mots- Retrouver le Plaisir d'Ecrire	DEVB3-EE33UF	2
Digital Transformation : Disruptions on our societies and our economies	MISB3-EE07UE	2
Discovering 20th Century American Littérature	ITCB3-EE08UE	2
Droit de la Propriété Intellectuelle	LAWB3-EE03UF	2
Economie de la Fonctionnalité : Nouveaux Modèles Economiques	ECOB3-EE14UF	2
Global Brand Management	MKTB3-EE20UE	2
Introduction au Mystère Chretien	DEVB3-EE50UF	2
Introduction au secteur de l'assurance	FINB3-EE10UF	2
Justice Sociale et Efficacité Economique : le Défi de l'Economie de Marché	ECOB3-EE08UF	2
La Banque : Secteurs et Metiers	FINB3-EE12UF	2
Le contrôle qualité	OPSB3-EE03UF	2
Les nouveaux déséquilibres mondiaux : geo perspectives de la globalisation	DEVB3-EE17UF	2
Les Grands Dirigeants	STRB3-EE02UF	2
L'histoire du Christianisme	DEVB3-EE27UF	2
Marketing de la distribution (challenge auchan)	MKTB3-EE24UF	2
Negociation: Dans la Peau d'un Acheteur International	NEGB3-EE05UF	2
Nouvelles Tendances de Communication	MKTB3-EE18UF	2
Nouvelles tendances marketing	MKTB3-EE07UF	2
Nudge Marketing	MKTB3-EE33UE	2
Omnichannel Marketing Strategy	MKTB3-EE34UE	2
Preparation for IELTS	LANB3-EE36UE	2
Preparation for TOEFL	LANB3-EE23UE	2
Responsable Pilote de Sa Vie	DEVB3-EE45UF	2
Risk Management and Internal Control	ACCB3-EE11UE	2
The Middle Empire, New Continent to Conquer: The Chinese Economic Cultu	ITCB3-EE07UE	2
Tools for Effective People Management	HRMB3-EE05UE	2
Tourisme Durable et Responsable	DEVB3-EE16UF	2
Traditions Spirituelles du Japon	DEVB3-EE49UF	2
Web Marketing	MKTB3-EE30UE	2

**This list can be modified from year-to- year*